



George R. Scmitt, II

*Manager, Project Finance
Northrop Grumman Mission Systems*

Currently serves as Manager Mission System (MS) Project Finance. This role is MS Interface to Corporate Treasury and Risk Management. MS Project Finance reports to Marcia Muzzey, Director Pricing Cost Estimating. The MS Project Finance team support contract and program teams with the issuances and cancellation of financial assurances, foreign exchange issues, and payment of fees on bank guarantees.

Career with Westinghouse and Northrop Grumman encompasses 40+ years of experience here in Baltimore and 13 years abroad, holding many positions over many business disciplines to include:

- Director, Business Manager International Air Defense System Division.
- Director, Business Manager Automation & Information Systems division – Solystic, Paris France
- Air Force Avionics Industrial Cooperation Manager. Reported directly to Vice-President, Avionics Systems. Industrial Commitment was \$500+ million.
 - Elected to Board of Directors of the Lockheed Martin Yatirim Holding A.S., Company searched for investments that brought new technology, created jobs, increased exports, and reduced imports in Turkey.
 - Elected to Board of Directors, The Hellenic Business Development and Investment Company SA, April 1998. Company was in Athens, Greece. (H.B.D.I.C was a Greek investment company.)
- Managed all Industrial Cooperation activities between Northrop/MS and the European participating governments of Belgium, The Netherlands, Denmark, and Norway. Industrial Commitment was \$100+ million.
- Senior Contract Manager, Command & Control Logistics Support Division.
- Senior Contract Representative, Aerospace Logistics Support Division
- Controllers Administration:
 - Financial Planning at the Defense Group level [Central Planning], BWI location.
 - Pricing & Est. /Integrated Logistics Support Division, Hunt Valley, Maryland; Controllers Administration.
 - Rates and Budgets Administration. Assisted in preparing the costing rates for the manufacturing operations of Westinghouse, at the BWI, location.

Northrop Grumman is a leading global aerospace and defense technology company. Our pioneering solutions equip our customers with the capabilities they need to connect and protect the world, and push the boundaries of human exploration across the universe. Driven by a

shared purpose to solve our customers' toughest problems, our 98,000 employees define possible every day.